

“WE HAVE POSTED THIS POSITION AS A COURTESY TO THIS EMPLOYER, BUT WE ARE NEITHER LIABLE NOR RESPONSIBLE FOR THIS EMPLOYER’S HIRING OR MANAGEMENT PRACTICES”.

Job Posting

Teleservices

(Out-bound calling/Lead generation)

Details

- Full-time position to start immediately

Qualifications

- Excellent verbal, written and interpersonal skills, as well as strong collaboration skills working in a team environment
- Completely at ease on the telephone
- Strong organization skills, ability to effectively multi-task and prioritize multiple concurrent assignments
- Ability to engage external stakeholders at all levels
- High self-motivation, demonstrated initiative, love for working in a fast-paced, growing and evolving company
- A “get it done” attitude!

Responsibilities

- Out-bound calling to organizations across North America with the goal of generating leads (securing on-line consultations and demos) for our sales representatives
- As part of the above, achieve weekly targets related to number of calls, number of connects and number of consultations/demos secured
- Effectively promote our services via telephone conversations and follow-up e-mail communications
- A great deal of time will be spent working with a sophisticated customer tracking system, ensuring that customers are contacted appropriately

Benefits

- Huge opportunity for personal growth while contributing to iCompass' rapid growth
- Competitive salaries and employee benefits
- Professional development opportunities
- Exciting, high-energy culture that is intensely focused, results driven and fun

Wage

- To be determined

Please apply with a resume (with references) and cover letter by email to:

Business: iCompass Technologies
E-mail: careers@icompassstech.com